

1268 - Pegasystems Inc

Owners: Robert Westervelt, Cary Kimmel, Marathon Capital Management, LLC/5.20%, William R. Neil/1.80%, Robert G. Barrett, Eric Random, State of Wisconsin Investment Board/5.40%, Alan D. Curtis/1.30%, Thomas G. Rotherham, Howard J. Nellor/3.10%

Financial Data: Fiscal Year End:01/31 Latest Annual Data: 01/31/2006

Year	Sales	Net Income
2006	\$36,157,000	\$4,314,000
2005	\$23,078,000	-\$5,805,000
2004	\$25,254,000	-\$4,861,000

Curr. Assets: \$18,939,000 **Curr. Liab.:** \$7,820,000 **P/E Ratio:** 15.00
Plant, Equip.: \$904,000 **Total Liab.:** \$8,095,000 **Indic. Yr. Divd.:** NA
Total Assets: \$20,034,000 **Net Worth:** \$11,939,000 **Debt/Equity:** NA

Peet S Coffee & Tea Inc

1400 Park Avenue, Emeryville, CA, 94608; **PH:** 1-510-594-2100; **http://** www.peets.com

General - Incorporation	Stock - Price on:12/22/2006
WA	\$26.41
Employees	NDQ
Auditor	Deloitte & Touche LLP
Stk Agt.	Continental Stock Transfer & Trust Co
Counsel	Cooley Godward LLP
DUNS No.	NA

Business: The group's principal activity is to sell fresh roasted coffee, hand selected tea and related items. These products are sold through distribution channels, including specialty grocery and gourmet food stores, online and mail order, office and restaurant accounts and company-operated retail stores in the United States. The group operates in two reportable segments. Retail store operations consist of sale of whole bean coffee, beverages, tea and related products. Specialty sales consist of whole bean coffee sales through online, mail order and grocery, wholesale and office coffee accounts. The group operates 76 retail stores in seven states. The patent and trademarks of the group includes peet's(R), peet's coffee and tea(R), peet's.com(R), blend 101(R), garuda blend(R), jr reserve blend(R), maduro blend(R), major dickason's blend(R), pride of the port(R), pumphrey's blend(R), sierra dorada blend(R), summer house(R), top blend(R) and vine street blend(r).

Primary SIC and add'l.: 2095 5499

CIK No: 0000917968

Officers: Doug Welsh/VP - Coffee, Bruce Schroder/VP, GM Retail/\$329,846.00, James E. Grimes/VP - Operations, Information Systems/\$213,193.00, Shirin Moayyad/Dir. - Coffee Purchasing, Jim Reynolds/Roastmaster Emeritus, Eliot Jordan/Dir. - tea, John Weaver/Senior Master Roaster, Patrick J. Odea/45/Dir., CEO, Pres./\$467,566.00, Thomas P. Cawley/Sec./\$361,019.00

Directors: Jerry Baldwin/Dir., Jean-michel Valette/46/Chmn., Member - Audit Committee - Compensation Committee, Patrick J. Odea/45/Dir., CEO, Pres., Michael Linton/50/Dir., Member - Compensation Committee, Gerald Baldwin/64/Dir., Gordon A. Bowker/64/Dir., Member - Audit Committee, Hilary Billings/43/Dir., Chairperson - Compensation Committee, William H. Jesse/55/Dir., Chairperson - Audit Committee, Compensation Committee

Owners: Thomas P. Cawley/1.20%, Hilary Billings, Morgan Stanley/10.40%, Jean-Michel Valette, James E. Grimes, Baron Capital Group, Inc./5.40%, Gerald Baldwin/2.40%, Patrick J. ODea/5.30%, Bruce Schroder, Michael Linton, Palo Alto Investors, LLC/5.90%, Gordon A. Bowker, Jesse H. William

Financial Data: Fiscal Year End:01/01 Latest Annual Data: 01/01/2006

Year	Sales	Net Income
2006	\$175,198,000	\$10,687,000
2005	\$145,683,000	\$8,785,000
2004	\$145,683,000	\$8,785,000

Curr. Assets: \$58,877,000 **Curr. Liab.:** \$14,392,000 **P/E Ratio:** 42.60
Plant, Equip.: \$32,322,000 **Total Liab.:** \$15,221,000 **Indic. Yr. Divd.:** NA
Total Assets: \$110,455,000 **Net Worth:** \$95,234,000 **Debt/Equity:** NA

Pegasus Communications Corp

225 City Line Ave, Ste 200, Bala Cynwyd, PA, 19004; **PH:** 1-610-934-7000; **Fax:** 1-610-934-7054; **http://** www.pgtv.com

General - Incorporation	Stock - Price on:12/22/2006
DE	\$2.01
Employees	72
Auditor	Marcum & Kliegman LLP
Stk Agt.	Wachovia Bank
Counsel	NA
DUNS No.	NA

Business: The group's principal activity is to provide satellite television and digital services to the rural and under-served areas of the United States. The group operates in two areas: direct broadcast services and broadcast and other businesses. The direct broadcast services of the group provides multi-channel satellite audio and video programming of directv service in rural areas of the United States on a subscription basis. Under broadcast and other businesses, the group provides two way satellite access to the Internet through its pegasus express service. The group also owns or operates nine TV stations affiliated with the fox broadcasting company, united paramount network and the wb television network.

Primary SIC and add'l.: 4841 4833 6719

CIK No: 0001135338

Subsidiaries: Broadband Communications LLC), Pegasus Communications Management Company, Pegasus Development 107 Corporation, Pegasus Development 107 License Corporation, Pegasus Development Corporation, Pegasus Guardband, LLC, Pegasus Real Estate Company, Pegasus Rural Broadband LLC, Pegasus Satellite Communications Holdings, Inc., Pegasus Satellite Development Corporation, Pegasus Travel, Inc., PMC Satellite Development, LLC, WFXU Corporation, WFXU License Corporation

Officers: Marshall W. Pagon/Chmn., CEO/\$475,000.00, Cheryl Crate/VP - Corporate Communications - Government Relations, Meredith Gagliardi/Dir. - Human Resources, Scott Blank/Sr. VP - Legal - Corporate Affairs, General Counsel, Sec./\$225,000.00, Karen Heisler/47/Sr. VP - Human Resources/\$210,000.00, Ron Stark/42/VP, Principal Accounting Officer, Zmarshall Pagon/Chmn., CEO, Pres., Howard Verlin/45/Dir., Exec. VP, Principal Financial Officer/\$250,000.00

Directors: Marshall W. Pagon/Chmn., CEO, Rory Lindgren/Dir., Robert Slezak/Independent Dir., Mary Metzger/Dir., Zmarshall Pagon/Chmn., CEO, Pres., James J. McEntee/Dir., Howard Verlin/45/Dir., Exec. VP, Principal Financial Officer

Owners: Marshall W. Pagon/100.00%, Karen M. Heisler/2.40%, Scott A. Blank, Peninsula Capital Advisors, LLC/60.60%, DBS Investors, LLC/8.80%, Atticus Management, LLC/7.30%, Marshall W. Pagon/17.10%, Ocean Ridge Capital Advisors, LLC/11.60%, Howard E. Verlin, James J. McEntee, Ted S. Lodge, Robert T. Slezak, Mary C. Metzger/4.40%, Rory J. Lindgren

THE CORPORATE DIRECTORY - Walker's 2007

Financial Data: Fiscal Year End:12/31 Latest Annual Data: 12/31/2005

Year	Sales	Net Income
2005	\$859,000	\$385,406,000
2004	\$14,151,000	-\$546,510,000
2003	\$861,927,000	-\$146,610,000

Curr. Assets: \$36,476,000 **Curr. Liab.:** \$4,127,000
Plant, Equip.: \$21,025,000 **Total Liab.:** \$15,017,000 **Indic. Yr. Divd.:** NA
Total Assets: \$188,172,000 **Net Worth:** \$173,155,000 **Debt/Equity:** 0.0656

Pegasus Solutions Inc

8350 N Central Expressway, Campbell Ctr One, Ste 1900, Dallas, TX, 75206; **PH:** 1-214-234-4000; **Fax:** 1-214-234-4040; **http://** www.pegs.com

General - Incorporation	Stock - Price on:12/22/2006
DE	NA
Employees	NA
Auditor	PricewaterhouseCoopers LLP
Stk Agt.	NA
Counsel	NA
DUNS No.	17-164-3448

Business: The group's principal activity is to provide technology and services related to hotel reservations. The services include central reservation systems, electronic distribution services, commission processing and payment services, property management systems and marketing representation services. These services are offered under brand names like paytel(R) and travelcom(R) , utell(r). Customers of the group include hotel chains, independent hotels, hotel representation firms, travel management companies, travel agencies, travel agency consortia, global distribution systems, travel-related Web sites and Internet-based information and reservation systems. The group operates primarily in the United States and Europe. In 2003, the group acquired total distribution system limited and unirez inc.

Primary SIC and add'l.: 7389

CIK No: 0001040261

Subsidiaries: 33 Subsidiaries included in the Index

Officers: Andrew Stringer/VP - Human Resources, Dennis Law/Sr. VP - Product Management, Susan K. Conner/CFO, Exec. VP/\$284,350.00, Christopher Klimko/Sr. VP, General Counsel, Nasir Kassam/Sr. VP - Reservations, Data Services, Mike Kistner/Sr. VP - Technology, Operations/\$200,000.00, Robert J. Boles/47/Exec. VP, COO/\$300,000.00, John F. Davis/Chmn., CEO, Pres./\$447,834.00, Ric Floyd/55/General Counsel, Corporate Sec., Exec. VP/\$254,678.00

Directors: Thomas F. O'toole/49/Dir., Michael A. Barnett/53/Dir., William C. Hammett/60/Dir., John F. Davis/Chmn., CEO, Pres., Jeffrey A. Rich/46/Dir., Robert B. Collier/67/Dir., Pamela H. Patsley/50/Dir., Bruce W. Wolff/63/Dir.

Owners: Pamela H. Patsley, Thomas F. OToole, Prides Capital Partners, LLC/7.15%, Prudential Financial, Inc./5.44%, John F. Cole, Mark C. Wells, Blum Capital Partners, L.P./14.93%, Susan K. Cole, Ric L. Floyd, Robert B. Collier, Jeffrey A. Rich, Barclays Global Investors, N.A./8.40%, John F. Davis/4.06%, Bruce W. Wolff, William C. Hammett, Michael A. Barnett, Robert J. Boles, Dimensional Fund Advisors, Inc./7.63%, Columbia Wanger Asset Management, L.P./11.34%

Pegasystems Inc

101 Main St, Cambridge, MA, 02142; **PH:** 1-617-374-9600; **Fax:** 1-617-374-9620; **http://** www.pega.com; **Email:** info@pega.com

General - Incorporation	Stock - Price on:12/22/2006
MA	\$10
Employees	458
Auditor	Deloitte & Touche LLP
Stk Agt.	Computershare Trust Co N A
Counsel	Choate, Hall & Stewart LLP
DUNS No.	11-422-3183

Business: The group's principal activity is to develop, market, license and support customer relationship management software that enables transaction intensive-organizations to manage a broad array of customer interactions and that integrates rules and business process management. It also offers consultation, training, and maintenance and support services to facilitate the installation and use of its solutions. The customers of the group represent a range of industries including banking and financial services, insurance, healthcare and telecommunications. The software of the group enables organizations to deliver high-quality consistent service across multiple channel interactions, from the traditional call centers environment to Internet self-service.

Primary SIC and add'l.: 7372 7371 7379

CIK No: 0001013857

Subsidiaries: GDOO AB, Pegasystems Company, Pegasystems Investment Inc, Pegasystems Limited, Pegasystems Private Ltd, Pegasystems Pty Ltd, Pegasystems Worldwide Inc

Officers: Jay Sherry/VP - Marketing, Solution Frameworks, Shawn Hoyt/VP, General Counsel, Edward Hughes/Sr. VP - Global Sales, Alan Trefler/50/Chmn., CEO/\$200,000.00, Douglas Kra/VP - Global Services/\$200,000.00, Craig A. Dynes/Sr. VP, CFO, Jo Hoppe/VP, CIO, Carmelina Procaccini/VP, Human Resources Officer, Mike Pyle/Sr. VP - Engineering, Christopher J. Sullivan/Sr. VP, CFO, Treasurer/\$244,000.00, Max Mayer/VP - Corporate Development, Michael R. Pyle/Sr. VP - Product Development/\$208,000.00

Directors: William W. Wyman/68/Dir., Member - Audit - Nominating Committee, Alan Trefler/50/Chmn., CEO, James P. Ohalloran/73/Dir., Member - Audit - Compensation, Nominating Committee, Richard H. Jones/54/Dir., Steven F. Kaplan/50/Dir., Chmn. - Audit Committee, Member - Nominating Committee, Alexander V. Darbeloff/78/Dir.

Owners: James P. OHalloran, Alan Trefler/58.30%, Richard H. Jones/4.10%, Michael R. Pyle, Alexander V. Darbeloff/1.80%, William H. Keough, Steven F. Kaplan, Edward A. Maybury, Christopher J. Sullivan, William W. Wyman, Douglas I. Kra

Financial Data: Fiscal Year End:12/31 Latest Annual Data: 12/31/2005

Year	Sales	Net Income
2005	\$102,007,000	\$4,718,000
2004	\$96,461,000	\$7,554,000
2003	\$99,313,000	\$17,681,000

Curr. Assets: \$168,711,000 **Curr. Liab.:** \$37,818,000 **P/E Ratio:** 111.11
Plant, Equip.: \$2,792,000 **Total Liab.:** \$39,562,000 **Indic. Yr. Divd.:** \$0.120
Total Assets: \$205,363,000 **Net Worth:** \$165,801,000 **Debt/Equity:** NA